



Habib Rice Products Ltd.

Corporate Briefing Session

FY 2020-21

Agenda

- ▶ Company Brief
- ▶ Our Vision and Mission Statements
- ▶ Strategic / Operational Development
- ▶ Financial Performance
- ▶ Questions & Answers

Company Brief Introduction

- ▶ Habib Rice Products Limited (the Company) is a public company limited by shares, incorporated in Pakistan on July 10, 1980.
- ▶ The Company is listed on the Pakistan Stock Exchange.
- ▶ The Company is engaged in the production of rice derives products and proteins.
- ▶ The Company is pioneer of conversion of rice into Glucose, Sorbitol, Dextrose, Maltodextrin, High Fructose and Rice Protein
- ▶ The registered office of the Company is situated at 2nd Floor, UBL Building, I.I Chundrigar Road, Karachi, Sindh.

Board of Directors

- ▶ Mr. Gaffar A. Habib Chairman, Non-Executive Director
- ▶ Mr. Owais G. Habib Chief Executive Officer
- ▶ Dr. Howard J. Synenberg Independent Director
- ▶ Mr. Tufail Y. Habib Executive Director
- ▶ Ms. Fatemah G. Habib Non-Executive Director
- ▶ Dr. Salma Habib Non-Executive Director
- ▶ Mr. Daniyal Ghani Independent Director
- ▶ Mr. Asad R. Premjee Independent Director

Board of Audit Committee

<u>Name</u>	<u>Designation</u>
▶ Mr. Gaffar A. Habib	Member
▶ Ms. Fatemah G. Habib	Member
▶ Dr. Salma Habib	Member
▶ Mr. Daniyal Ghani	Chairman

Board of HR and Remuneration Committee

Name

Designation

- | | |
|------------------------|----------|
| ▶ Mr. Daniyal Ghani | Chairman |
| ▶ Mr. Tufail Y. Habib | Member |
| ▶ Ms. Fatemah G. Habib | Member |
| ▶ Dr. Salma Habib | Member |

Our Vision Statement

We aim to be a leading manufacturer and supplier of rice based starch sugar and proteins in local and international markets. We intend to remain pioneers in our field by consistently deploying new products.



Our Mission Statement

As a prominent producer and supplier of various pharmaceutical products, we shall continue to strive to achieve excellence in performance and aim to exceed the expectations of all stakeholders. We target to achieve technological advancements to inculcate the most efficient, ethical and time tested business practices in our management.



Strategic / Operational Developments

- ▶ During the FY2020-21, we were able to increase our Net Sales by 4%.
- ▶ On the other hand due to increase in Cost of Sales by 2%, the net increase in Gross Profit to Sales Ratio remained at 2% in comparison with last year.
- ▶ A Final Dividend of 60% (Rs. 3.00 per share of Rs. 5) in addition to the Interim Dividend of (40%) making the total Dividend 100% (Rs. 5.00 per share of Rs. 5) for the year was recommend by the Board.
- ▶ Monsoon rains has also been a blessing for us during the year, thus providing us with a comfort for sufficient water supply.

Financial Highlights

	Jun-21	Jun-20
	----- Rupees in Millions -----	
Net Sales	1,772.26	1,699.07
Cost of sales	(1,348.61)	(1,321.46)
Gross Profit	423.65	377.61
Distribution costs	(107.14)	(85.06)
Administrative Expenses	(105.49)	(105.63)
Other expenses	(17.37)	(18.42)
Other Income	39.81	44.10
Finance Cost	(10.08)	(3.94)
	223.37	208.66
Re-mst. gain on discounting of prov. for GIDC	28.37	-
Profit Before Taxation	251.74	208.66
Taxation	(1.72)	(34.14)
Profit for the year	250.02	174.52
	----- Rupees -----	
Earnings per share - basic and diluted	6.25	4.36

Questions & Answers

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Thank You